



Virginia Council

November 2011

Edition: Fall Recap

NAIWVA.org

International Association of Insurance Professionals

Fall Recap

***In a fast paced world, where brief updates with links are more informative...

At our 2011 Virginia Council Meeting, there were excellent continuing education classes offered. Don't forget that you can also find classes through our international Web site:

[www.InternationalInsuranceProfessionals.org](http://www.internationalinsuranceprofessionals.org)

From various discussions prior to our general meeting there were several points of interest, which can be found at the links listed in bold below:

- Legislative & Industry Trends

http://www.internationalinsuranceprofessionals.org/?page=leg_industry_trends

- Brochure

See attached Virginia Council brochure

- Best Ideas

<http://www.internationalinsuranceprofessionals.org/?page=bestofthebest>

One main take away from our Virginia Council Meeting was that each local association needed to review and update bylaws.

Please enjoy the enclosed note from our Council Director.

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Save the date:

Region II Conference

March 8th-11th

Dover Downs Hotel & Casino

Dover, DE

November 21, 2011

Hello fellow IAIP members. Thanksgiving is the time of the year when we give thanks for our family, friends, neighbors, military personnel and everyone we come into contact. If it were not for us all collectively interacting together this would not be such a wonderful world.



Most all of our Virginia associations are taking on charitable causes to help those that are less fortunate during the holiday season. This is an admirable way to show the community how those involved with IAIP care for their fellow man and woman, both old and young.

As part of the holiday season why don't we all make one of our New Year's resolutions to tap more of what IAIP has to offer? Perhaps attend a webinar, register on the main website, look into one of their many educational opportunities or get a new member to join?

However you dance through the holidays, please be safe and secure in the knowledge that you have friends far and wide throughout the Commonwealth of Virginia and across the continent! Happy Holidays!

Melissa Maddox, AIC, AIS

2011 - 2012 Virginia Council Director



Thank You



Dear Virginia Council of NAIW members,

Thank you for your never-ending generosity. What a wonderful opportunity to serve as the 2009-2010 and 2010-2011 Virginia Council Director, an experience to cherish with fond memories. The photo on the left shows the gifts, received at the 2011 Virginia Council Meeting. A beautiful pearl necklace with matching earrings and a \$50.00 gift card.

Again, many thanks for your support and especially your prayers, which have provided and continue to provide comfort as health issue struggles limit daily functions. You have been a blessing.

NAIW sisters are the best!

Mona Kay G. Kuffer CISR, CPIW

2011-2012

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